

**MY BUYER HANDBOOK**

**CLOSING HIGH-TICKET**

**OFFERS UPWARDS OF  
\$50K**

This discussion and worksheet will help you  
confidently sell high-ticket offers upwards of  
\$50K

Use the worksheet to make strategic  
decisions for your business

## CLOSING HIGH-TICKET CONFIDENTLY

What's the single highest project I've ever closed till date?

**Currently, which offers are mid-tier and how can I restructure them to top-tier?**

**What would my offer need to include to be worth \$50K - \$100K for a client?**

## What do I need to start doing to close high-ticket offers?